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rec'd 4/24/1600

April 7, 1995

Dear Whole Earth Review Staff and Members of the Point Foundation,

We need to clarify our Whole Earth Access store discount policy. About a year ago, Whole Earth Review, under the direction of John Sumser, ceased our long time relationship in which we serviced the mail order access in your publications. A side effect of that relationship was the extension of the employee discount to your staff. Consequently, last year we discontinued that benefit. There was no activity until, recently, there have been renewed requests for discounts, probably as you have gone through leadership changes.

We appreciate and would like to support your organization in other ways. Store discounts however are benefits meant specifically for our own staff They are designed to cut close to cost and do not include overhead expenses. We cannot continue to extend them externally.

If your organization has significant purchases to make for the office, we would be glad to price them out for you through store managers. (Or contact me.)

We wish Whole Earth Review and Point continued success. Please contact me if we can be of any other assistance or support.

Sincerely,

Toni Garrett

Toni Garrett
Vice President

P.S. We have some back issues of Whole Earth Reviews we have to dispose of soon. Could you please call me if you're interested in having them.
Toni G.

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